



BLACK HILLS

AREA COMMUNITY FOUNDATION

CONNECTING
PEOPLE WHO CARE
TO CAUSES THAT
MATTER

2018

ANNUAL
REPORT



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OVER
\$1.7M
IN GRANTS
TO NONPROFITS

505
DONATIONS

Together with our donors and nonprofit partners we celebrated Philanthropy in Action in September 2018. In this annual report you will find the many impactful donor stories, some success stories from our grantees and learn about our programs that are helping to make our Black Hills Region better.

2018 IN REVIEW

We hope you enjoy the stories we share in this annual report; they showcase Philanthropy in Action across our community. Our Board of Directors, our staff and our donors are committed to promoting and growing philanthropy in our region. We are helping to take care of our beautiful Black Hills and the people who live here. We connect people who care to causes that matter.

~Erika Campbell, Board Chair

~ Liz Hamburg, Executive Director

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SCHOLARSHIPS & PARTNERS

\$50K

COMMUNITY ACTION GRANT

For the first time, the Black Hills Area Community Foundation (BHACF) Board of Directors offered a Community Action Grant to provide an avenue through which philanthropy can have a greater impact. The Grant provides \$50,000 to an organization that has identified an important area of need, proposed an innovative way to address that need, demonstrates collaboration as a priority, and can strengthen their organizational capacity to allow them to better serve their nonprofit mission.

The nonprofit organizations that applied for this grant opportunity are addressing important areas of need in our community. Each proposal was creative and we are truly heartened by the incredible innovation with which nonprofits are serving the Black Hills region. All applicants were worthy of funding, which made the final decision of which organization to support extremely difficult.

After careful deliberation, Feeding South Dakota was selected as the 2018 recipient of the inaugural Community Action Grant. They are mobilizing food distribution, bringing needed food to our neighborhoods rather than expecting our most challenged residents to travel long distances to a food site. Working together with numerous community stakeholders through the

Rapid City Collective Impact initiative, Feeding South Dakota helped to identify neighborhoods in our community that were most in need of access to food. Through this mapping effort, 13 geographic areas were identified. Many innovative solutions to address this need have been proposed and are being put into practice. Among those solutions is Feeding South Dakota's mobile food truck. On a monthly basis, Feeding South Dakota will take their mobile food truck to individuals and families in the priority areas identified. Families will have access to food closer to their homes, removing the barrier of access to transportation. This effort has already been piloted for several months and the response has been incredible. In addition to supporting the mobile food truck, these grant funds will help Feeding South Dakota purchase new technology and software to better track individuals and families receiving services. The information collected with this technology will help to inform the entire service area, define what the broader needs are, and shape better ways to address those needs.

We were honored to award Feeding South Dakota with this year's Community Action Grant and look forward to our year of partnership in addressing hunger in our community!



2018

QUALITY OF

Life

GRANT AWARDS

ARTS AND CULTURE

- Black Hills Community Theatre—*Operating Support for Black Hills Community Theatre*--\$2,000
- Chamber Music Festival of the Black Hills—*Quality of Life Through Arts and Education*--\$1,000
- Central States Fair—*Indigenous Celebration and Expo Day at the Central States Fair*--\$3,000
- Friends of South Dakota Public Broadcasting —*SDPB Black Hills Bureau Outreach*--\$6,000
- Performing Arts Center—*Operational Support for the Performing Arts Center of Rapid City*--\$1,000

COMMUNITY AND ECONOMIC DEVELOPMENT

- Black Hills Trails—*Over-snow grooming for fat tire bikes in the Northern Black Hills*--\$3,000
- Dakota Land Trust—*Dakota Land Trust VISTA Volunteer*--\$2,000
- Main Street Square, Inc.—*Downtown Rapid City Beautification Project*--\$5,000

EDUCATION

- Fork Real Community Café—*Fork Real Community Nutrition Classes*--\$5,000
- Red Cloud Indian School, Inc.—*Lakota STEM Leaders*--\$2,000
- South Dakota Project Learning Tree—*Fostering Environmental Literacy in Our Schools and Communities*--\$1,000
- Teach for America-South Dakota—*Teach for America-South Dakota*--\$3,000
- Black Hills Community Loan Fund—*BHCLF Financial Education Program and Curriculum Development*--\$6,500

ENVIRONMENT AND CONSERVATION

- Black Hills Raptor Center—*State of the Art Raptor Education and Rehabilitation Center*--\$2,000

SOCIAL SERVICES

- Postpartum Support International-SD Chapter—*Patient and Doctor Education and Outreach*--\$3,000
- Mercy Housing Midwest—*Food Pantry Program for Low-Income Families*--\$5,000
- Dress for Success Black Hills-South Dakota—*Dress for Success Start-Up*--\$5,000
- Lifeways—*Reinforcing a Bridge Within a Community: Building a Strong Workforce in the Addiction Field*--\$3,000
- Working Against Violence Inc. (WAVI)—*Media Connections*--\$6,000
- Alzheimer's Association-SD Chapter—*Black Hills Alzheimer's Disease/Dementia Community Outreach*--\$1,500
- Community Health Center of the Black Hills—*Diabetes Vision Screening: Improved Accessibility*--\$5,000
- The Hope Center—*Operational Support*--\$2,000
- Y~ME, Inc.—*Successfully Poor*--\$1,000
- NeighborWorks Dakota Home Resources—*NeighborWorks Home Rehab Support*--\$3,000
- Black Hills Habitat for Humanity—*Home Preservation Program Expansion*--\$3,000

YOUTH

- Boys and Girls Club of the Black Hills—*Super Summers: Providing Equal Access to Summer Learning at Boys and Girls Clubs of the Black Hills*--\$6,000
- Northern Hills Family Recreation Center—*Community Centered Whole-Person Wellness*--\$5,000
- Wellfully—*Wellfully Multi-Sports Court for Teens*--\$2,000
- Big Brothers Big Sisters of the Black Hills—*Project Match Maker Technology*--\$3,000
- Volunteers of America-Northern Rockies—*Camp POSTCARD (Police Officers Striving to Create and Reinforce Dreams)*--\$3,000
- Youth and Family Services, Inc.—*YFS E. Adams St. Building Expansion*--\$1,000



FORK REAL COMMUNITY CAFE

Real People. Real Food. Real Conversations. You can find it all at Fork Real Community Café. The relatively young nonprofit in Rapid City provides a delectable dining experience not only for guests who can pay, but also for those who can't. This “pay-what-you-can” concept allows folks from all walks of life to enjoy good food, company and conversation under the same roof.

Founder and Executive Director Rhonda Percy was able to expand her love for food and people beyond Fork Real's café and catering services in 2018, thanks to a partnership with Love Inc. and Mercy Housing, and a Quality of Life Grant from the Black Hills Area Community Foundation. The \$5,000 grant funded a series of cooking classes for local families living in poverty who might lack the access or knowledge needed to prepare nutritious meals on their own.

Percy likes to encourage people to try new foods and get creative when they cook, even “hiding” vegetables in dishes to add nutrition to the plate.

Besides the tips and tricks they received during these hands-on classes, participants also left with recipes, a few cooking tools to recreate the dishes at home, and new friendships. Some classmates even continue to work together as volunteers at the café.

Now located on St. Joseph Street across from the Pennington County Courthouse, Fork Real focuses on creating an environment that is open and welcoming to all. Percy calls Fork Real a ministry, one aimed at making each person feel valued.


RED CLOUD INDIAN SCHOOL

A beautiful greenhouse is the centerpiece of Red Cloud Indian School's blossoming STEM curriculum! They are working to create opportunities for students to advance their skills in science, technology, engineering, and math, to ignite their interest in careers in those fields, and to have fun along the way.

Red Cloud's goal is to prepare Lakota students to access the innovative STEM careers of tomorrow, with the hope they will bring their expertise to bear on the many challenges faced by the Lakota people on the Pine Ridge Reservation.

The program strengthens classroom rigor to ensure students are ready academically. Pillars of the program include professional development, greenhouse classes, robotics, and “Know a Scientist” outreach, which includes internships and university partnerships.





Preserving
Affordable Housing

BLACK HILLS AREA HABITAT FOR HUMANITY

Black Hills Area Habitat for Humanity boasts a 28-year history of working to find affordable housing solutions for people in this region, including more than 200 families who have benefitted from the organization's services during that time.

Local Habitat officials agree the need for affordable housing in the Black Hills is more pressing than ever, as housing costs continue to rise while wages remain stagnant. But Habitat continues to do its part to try to alleviate some of the pressure in the housing market – not only through the construction of new homes, but also through the preservation of existing residential structures.

The Black Hills Area Community Foundation supported these efforts in 2018 by awarding a \$3,000 Quality of Life Grant to Habitat for Humanity so the organization could expand its Home Preservation Program.

From Kyle to Kadoka, Belle Fourche to Hot Springs and several communities in between, Habitat staff and volunteers provided paint, repaired roofs and leaky pipes, replaced siding, windows and doors, installed lighting and appliances, and much more.

Stacia Wakeley of Habitat said that in Porcupine, where two preservation projects were underway, each household helped the other with sweat equity requirements, neighbors helping neighbors with each other's projects. "This organic creation of community is invaluable to our work," Wakeley said. And work, they did. Habitat initially set out to complete seven preservation projects, including four in rural locations, but significantly exceeded expectations by completing fifteen projects with seven in rural areas.

"The accomplishment speaks to the high demand for repair work," Wakeley said. "The increased capacity created through a dedicated Home Preservation staff member and assistance from other sources, including a grant to help secure a heavy-duty fleet vehicle, has contributed to meeting 210 percent of the project goal."

VOLUNTEERS OF AMERICA CAMP POSTCARD

What do you get when you combine dozens of fifth and sixth graders with several law enforcement officers and a week of fun in the Southern Hills? You get Camp POSTCARD!

POSTCARD stands for Police Officers Striving to Create and Reinforce Dreams, and the first-ever Camp POSTCARD South Dakota in Custer welcomed 59 kids and 17 law enforcement officers from across the state in June of 2018.

The camp is made possible with support from Volunteers of America (VOA) Northern Rockies and many donors, including the Black Hills Area Community Foundation, which awarded a \$3,000 Quality of Life grant to the cause.

VOA says many of the campers lack stable homes and positive adult role models. They are selected to attend based on their need for Camp POSTCARD's structure,

**“Building positive
bonds between
youth and officers”**



curriculum and potential for positive growth through the relationships established with peace officers from their own communities who volunteer for the week-long experience.

“The counselors, in their regular duties as peace officers and school resource officers, come into contact with the campers as they go about their lives at school and in their communities,” Kelly Folsom with VOA said. “Likewise, the youth learn at camp that they can go to these adults as mentors and friends and gain guidance and support for living happy, healthy lives.”

According to Folsom, Camp POSTCARD promotes a message of “being your best” while discouraging the need for artificial, illegal and dangerous highs. She said campers were given a great experience that emphasized team-building, as well as developing self-respect and the capacity to meet negative life challenges with better decision-making skills. “These youth were shown how their actions can be a tool for positive outcomes, happy lives and a bright future,” Folsom said.

MERCY HOUSING'S FOOD PANTRY CONNECTS A COMMUNITY

A low-income housing provider proves that a little extra food can go a long way in helping residents and build a better sense of community.

Mercy Housing Midwest operates the Northern Heights Apartments; a supportive, affordable housing complex in Rapid City with 96 efficiency and one-bedroom apartments. According to management, the median household income of current residents is \$9,180.

Recognizing food insecurity as an issue for many, Mercy Housing opened a new on-site food pantry in 2018 with funds from a Black Hills Area Community Foundation Quality of Life Grant.

The \$5,000 award was used to purchase locking storage cabinets to establish the pantry in the community center and stock it on a monthly basis with non-perishable and perishable food items. Residents had access to the pantry once a month or as needed in emergencies.



The Resident Services Coordinator also used some of the grant funds to host a community breakfast each month, assisted by Feeding South Dakota Food Security Manager Mary Corbine, and a community meal for the holidays that fed more than two dozen residents.

This new food security effort succeeded in serving 60 residents over the one-year grant period through monthly pantry access, community breakfasts and food resources during the holidays. But the benefits went well beyond the obvious outcomes of providing more and better food options to people in need. Kelsey Ballard of Mercy Housing Midwest said, "By connecting with staff for the food pantry, residents became more comfortable visiting the office and asking for other assistance. We were able to engage residents who don't usually participate in services and connect them to resources such as financial stability and lease education."

"Residents within the community also connected with each other around the food pantry, leading to increased socialization," said Ballard.

Food, support, community: a win-win-win for Mercy Housing and the residents of Northern Heights.

FOOD SECURITY

Success

STORIES

Since January of 2017, representatives from more than 20 agencies have come to the table to participate in Rapid City Collective Impact's Food Security Oversight Committee. By being in the same place, at the same time, with the same understanding of what food insecurity looks like in Rapid City, committee members have found ways to work together and, in turn, further the mission of Rapid City Collective Impact as well their own missions.

MOBILE DISTRIBUTIONS GIVE BETTER ACCESS TO FOOD

Mapping and data collection conducted in 2017 highlighted the fact that Rapid City has several low-income neighborhoods with limited access to good food options. In response, Feeding South Dakota began expanding its mobile food distributions in the spring of 2018 to include an additional Saturday each month in neighborhoods deemed priorities by the Food Security Oversight Committee.

More mobile distributions will be possible in Rapid City in the future with the addition of a new specialized trailer that has joined the Feeding South Dakota fleet. Stepping inside the trailer is like walking into a mini-grocery store, complete with shelves, refrigerators and freezers.



FOOD SECURITY GRANTS

The Black Hills Area Community Foundation also awarded more than \$14,000 in grants to five projects that further addressed identified gaps in food access in Rapid City.

***Community Health Center of the Black Hills** provided several diabetic patients who experience food insecurity with monthly “prescribed” food boxes. These were offered in tandem with dietitian services, education and clinical case management. Community Health reported that insulin levels improved and appointment compliance increased among diabetic patients in the program.

***Youth & Family Services (YFS)** received funds to feed parents and guardians who brought children to the YFS Monroe Street summer meals site. Nutrition Director Darcie Decker said lunchtime numbers increased by nearly 600 children and more than 300 adults in July 2018 compared to July 2017.

***Fork Real Community Café** offered cooking classes to families on Saturdays over the



summer to accommodate the food gap over the weekend. Participants learned how to prepare nutritious meals on a budget through hands-on experience.

***Bethel Assembly of God Church** established a food pantry in a Food Security Oversight Committee priority area in North Rapid and partnered with the Knollwood Apartments to make food more easily accessible to residents.

***The Club for Boys** invested in extra staff time to more effectively distribute weekend food backpacks to Club members and their families. Money also was used to purchase can openers for some families.

COLLABORATION IN ACTION

For a second year, Rapid City Collective Impact worked with the local organizations that provide free meals to kids during the summertime to create a map with details about where and when meals are served. More than 9,000 flyers were distributed in Rapid City Area Schools (RCAS) and at agencies around the community.

New partnerships also formed between Meals on Wheels of Western South Dakota and three summer feeding sites: RCAS, YFS and the YMCA. While the schools and agencies have fed hungry kids at their sites for several summers, Meals on Wheels can – and now does – cover the expense of feeding senior adults at those sites.


Food Security Manager Mary Corbine shared a

favorite quote from Henry Ford in reflecting on RCCI’s work surrounding food security: “Coming together is a beginning; staying together is progress; working together is success.”

“We are proud of the commitment, progress and success the Food Security Oversight Committee has had in bringing food insecurity awareness to Rapid City and working diligently on ways to collectively work together to provide more access to food in areas of need,” Corbine said.



DONOR STORIES

A photograph showing a woman with blonde hair tied back, wearing a grey and black striped sweater, hugging another person whose back is to the camera. The person being hugged is wearing a dark jacket. The background is slightly blurred, showing what appears to be an office or meeting room.

Shawn Fischer hugs Liz Hamburg, Executive Director of BHACF, after receiving the gift from the First Responders Fund.

THE ALBERT & LAVERNE ELLIOTT FIRST RESPONDERS FUND

A long-time Sturgis couple will honor the sacrifice of fallen first responders in their community, now and in years to come, by generously supporting the loved ones left behind in the wake of unthinkable tragedy.

The Albert and Laverne Elliott First Responders Fund was established at the Black Hills Area Community Foundation in the fall of 2018 to provide immediate relief to the families of Sturgis first responders who die in the line of duty. Both Albert and Laverne Elliott contributed their time, talent and treasure to the Sturgis nonprofit sector throughout their lifetimes. The Albert and Laverne Elliott funds created through their estate will continue to support the organizations they love in their names forever.

The fund's first gift of \$20,000 was presented in October of 2018 to Shawn Fischer, the wife of Sturgis Volunteer Fire Department Assistant Chief David Fischer. Mr. Fischer died while responding to a house fire in Tilford on Sept. 7, 2018.



Assistant Chief David Fischer,
Sturgis Volunteer Fire Dept.

"The tragic loss of David was a shock throughout the community," Sturgis City Manager Daniel Ainslie said. "The loss for the Fischer family is a weight that is incomprehensible. This loving gift is a profound message and tangible relief for the family."

"The community of Sturgis is grateful for the kindness shown by the Elliotts in honoring the service and sacrifice of our hero Dave Fischer," Ainslie said. We at BHACF are proud to assist the Elliotts in their support of Sturgis first responders and their families.

THE BOYS & GIRLS CLUB OF THE BLACK HILLS

Christmas came early to the Boys & Girls Club of the Black Hills. A generous gift delivered in the spring of 2018 made it possible for the nonprofit to buy a larger building in Hot Springs and, in turn, impact even more young people in the Southern Hills community.

John and Dusty Pence donated more than \$300,000 to the Boys & Girls Club via their donor-advised fund at the Black Hills Area Community Foundation to contribute to the purchase of The Discovery Zone Child Development Center. Previously, the Club's programming was run out of the basement of a local church.

The Pences' involvement with the Boys & Girls Club began nearly a decade ago, and John currently serves as chair of the Board of Directors. It had been the couple's goal to support the Boys & Girls Club in acquiring space that could house all the program needs of the youth being served. When the Discovery Zone Child Development Center became available for purchase, they knew it was the ideal location.

"The Discovery Zone building will allow the Boys & Girls Club to expand their services and benefit more kids in the Hot Springs area," John Pence said.

Beyond providing a safe space for kids to go after school, on "All Day Fridays" and during the summer months, the organization strives to fulfill its mission of enabling all young people, especially those most in need, to reach their full potential as productive, caring, responsible citizens.

Several years ago, John and Dusty Pence worked with the Black Hills Area Community Foundation to establish a Donor Advised Fund, providing maximum charitable gift tax benefits at that time. Their fund continues to grow with the others in our investment pool, increasing their capacity to give and allowing them to easily direct their gifts as they choose, today and after their lifetimes.



Young members play together in front of the Hot Springs BGCBH new building



"We are so grateful for the generosity from John & Dusty Pence and the organizations that have housed us over the years," thankfully expressed Lisa Sagdalen, Executive Director of Boys & Girls Club of the Black Hills.

ONEHEART

a place for hope & healing



WHAT DO MAIN STREET SQUARE, 'DIGNITY' THE SCULPTURE OVERLOOKING THE MISSOURI RIVER AND THE BLACK HILLS KNOWLEDGE NETWORK HAVE IN COMMON?

They all began as fiscal sponsorship funds at the Black Hills Area Community Foundation. Part of our work is to facilitate the work of charitable projects and budding nonprofit organizations. Our Board and staff selectively review fiscal sponsorship applicants for approval to serve as a temporary home for a project or a launching pad for a unique nonprofit as it builds its organization and works toward its own charitable status.

The BHACF serves as the fiscal sponsor for OneHeart; a fledging nonprofit organization born from over four years of Rapid City Collective Impact work, engaging community, nonprofit and government guidance. OneHeart will provide transitional housing and wrap around services for its clients who are ready to live clean and sober lives and work toward independence and self-sufficiency.

WHAT'S IN A NAME?

The name "OneHeart" is the result of numerous conversations and brainstorming sessions involving staff members and RCCI advisory groups.

After a contingency of Rapid City community members visited San Antonio's Haven for Hope in 2017, several travelers commented that Haven's radical compassion and coordinated services help people in need become "whole" again and "one" with their community. In a meeting several months later, RCCI Guiding

Council and Native Leadership Circle member Whitney Rencountre suggested that the campus name include the word "heart."

"We believe the Black Hills are the heart of the earth," he explained. "Heart is a universal term/idea of importance for all races of people. The vision of OneHeart is that it will be the heart of Rapid City, with so many organizations working together for a common goal."

Team members took the two concepts – wholeness and heart – and put them together into OneHeart that same day. The name and logo were revealed to the public in January of 2018.

PLANNING & PRESENTATIONS

Project Manager Charity Doyle and Rapid City Collective Impact staff spent much of 2018 developing campus policies and procedures with the help of representatives from provider agencies who contributed valuable input and insight into the planning process. They also worked to solidify agreements with many of the providers who intend to play a role on the campus, either on a full-time or part-time basis.

But community engagement extended well beyond the provider network. Doyle and staff opened 2018 with three large public presentations to share the OneHeart vision with community members. They hosted countless meetings, campus tours and small group presentations throughout the year. And two large presentations in November highlighted several initiatives in Rapid City, including OneHeart, to share how the campus concept fits into the spectrum of transformative efforts in progress in Rapid City.

For more information on OneHeart and its progress, please visit www.oneheartrc.org



AFFORDABLE HOUSING

The need for affordable housing is a pervasive issue in our Black Hills region and throughout the US. Cities and rural communities are looking for ways to provide solutions to this complex social issue.

One of the roles of a community foundation is to serve as a leader and convener. In that role, the Black Hills Area Community Foundation, through the Rapid City Collective Impact initiative, hosted our second Affordable Housing Summit. At that event, the Black Hills Knowledge Network's Affordable Housing Profile and Market Analysis was presented by lead author, Jared McEntaffer and discussed by over 70 stakeholders. Among the key findings in the 76-page report is that Rapid City is short nearly 3500 housing units with a monthly cost of \$900 or less. The study also found that more than half of households earning less than \$20,000 per year in 2016 spent more than 50 percent of their income on housing. Through the roundtable discussions and post summit convenings, several work areas were defined

with a resounding consistent message; we need a community leader to coordinate and manage this work.

Funding through the Affordable Housing Fund at the BHACF allowed a leader to be hired to continue to convene stakeholders and work toward specific goals to preserve existing housing stock as well as find ways to create additional housing units. Local attorney David Lust was hired in November of 2018 to lead and manage this work.



David Lust

Three goals have been established for this work: To preserve and increase affordable housing stock; to support the housing stability and success of those living on low incomes, and to strengthen the housing sector by building capacity, diversity, equity, inclusion and collaboration.

In the fall of 2018, the John T. Vucurevich Foundation provided funding for CommonBond Communities, a regional affordable nonprofit development corporation, to explore Rapid City as a potential market for their successful work.



Jared McEntaffer, Black Hills Knowledge Network and Liz Hamburg, Executive Director of the Black Hills Area Community Foundation go on the air at the South Dakota Public Broadcasting's Black Hills Bureau to discuss affordable housing.

Giving Circles

BLACK HILLS BY CHOICE



44 MEMBERS

23 GRANTS

\$110,000 IN GRANTS AWARDED

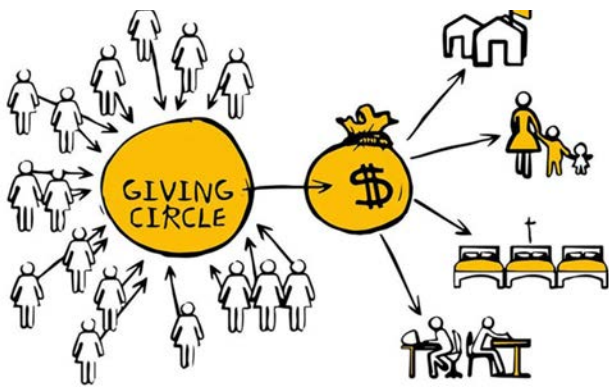
SOUTHERN HILLS BY CHOICE



16 MEMBERS

15 GRANTS

\$22,500 IN GRANTS AWARDED



Our goal is to create a community of givers who enjoy socializing together and sharing their views on how philanthropy improves our community.

BLACK HILLS IMPACT



23 MEMBERS

3 GRANTS

\$12,500 IN GRANTS AWARDED

YOUTH PHILANTHROPY



10 MEMBERS

4 GRANTS

\$10,000 IN GRANTS AWARDED

BY THE NUMBERS · 2018 FINANCIALS

BLACK HILLS AREA COMMUNITY FOUNDATION

\$6,634,524

TOTAL GIFTS

\$2,496,994

TOTAL GRANTS, SCHOLARSHIPS & PROGRAMS

\$25,739,171

TOTAL ASSETS

FINANCIAL HIGHLIGHTS FOR THE FISCAL YEARS ENDED 12/31/2018 (UNAUDITED) AND 2017

GRANTS & COMMUNITY BENEFIT DISTRIBUTIONS	YEAR 2017	YEAR 2018
Grants to Other Organizations	1,627,710	1,793,748
Awards & Grants to Individuals	16,000	14,000
Fiscal Sponsorship & Program Expenditures	716,432	731,302
Expenses Incurred on Behalf of Specific Organizations	(261,292)	(358,353)
Operations for Community Benefit	311,764	316,297
TOTAL	2,410,614	2,496,994

STATEMENTS OF FINANCIAL POSITION

ASSETS	YEAR 2017	YEAR 2018
Cash & Cash Equivalents	2,792,794	5,055,685
Prepaid Expenses	3,416	4,686
Pledge Expenses	-	-
Investments	19,212,289	18,278,080
Mortgage & Interest Receivable	333,835	316,132
Cash Value Life Insurance	51,119	60,334
Deposits	1,700	1,700
Loan Receivable	40,000	10,436
Purchase Deposit OneHeart	-	2,000,000
Property & Equipment, Net	18,228	12,118
TOTAL ASSETS	22,453,381	25,739,171

LIABILITIES AND NET ASSETS

LIABILITIES	YEAR 2017	YEAR 2018
Accounts Payable	12,393	9,651
Sales Tax Payable	-	620
Accrued Paid Leave	2,464	3,180
Fiscal Sponsorship Accrued Expenses	17,238	4,939
Revenue	4,000,000	4,000,000
Amounts Held for Others	6,411,766	5,921,459
TOTAL LIABILITIES	10,443,861	9,939,849

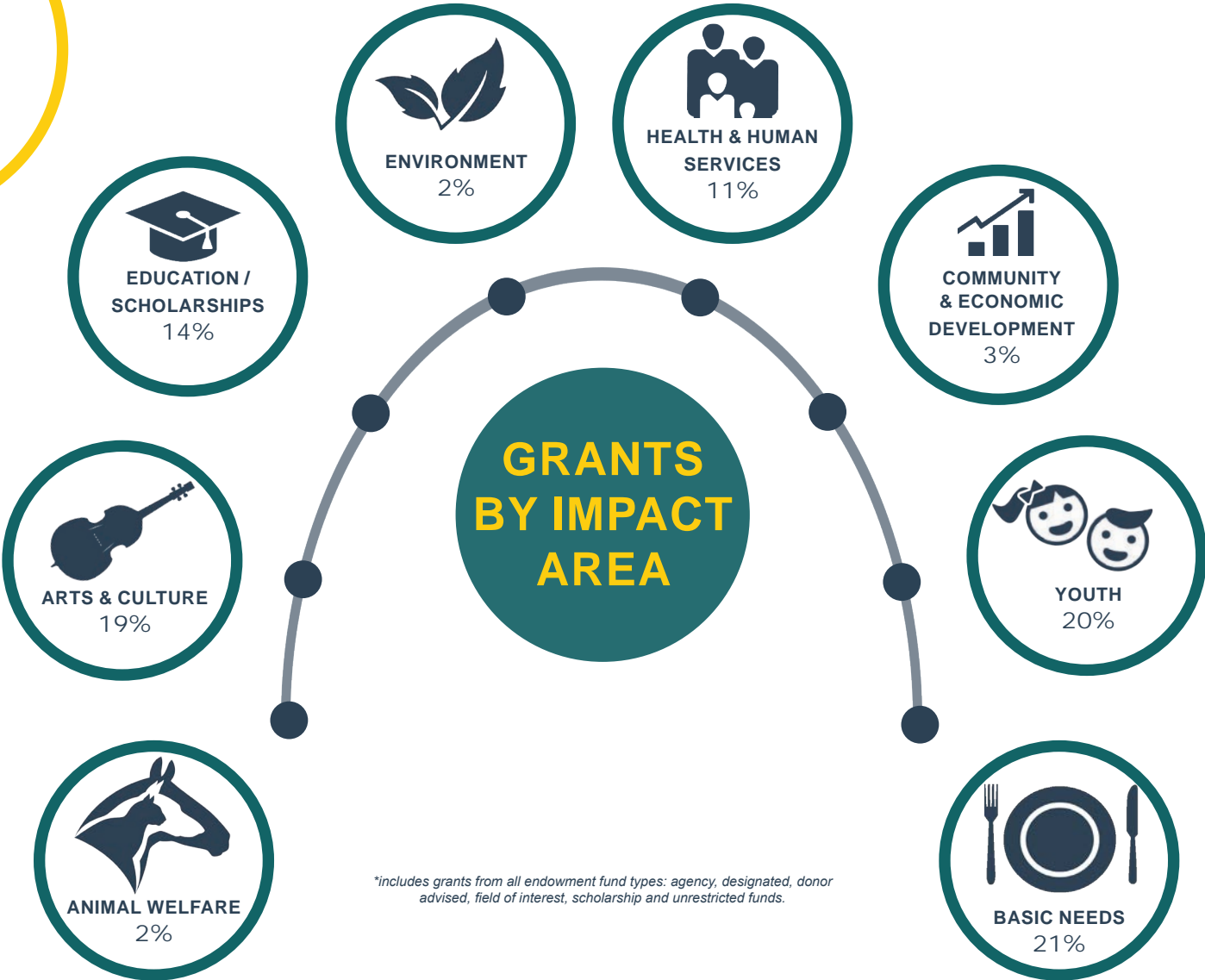
NET ASSETS		
Without Donor Restrictions	11,370,388	15,167,743
With Donor Restrictions	639,132	631,579
TOTAL NET ASSETS	12,009,520	15,799,322

TOTAL LIABILITIES & NET ASSETS	22,453,381	25,739,171
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THE RESULTS OF
philanthropy
ARE ALWAYS
BEYOND CALCULATION



Through our Grant & Scholarship Processes we aspire to support opportunities for positive impact in the Black Hills - the place we call home.



CREATING A LEGACY

The last Sawyer in Deerfield left a lasting legacy to Hill City High School students.

Mike Sawyer was the son of Thomas and Sherill Sawyer, who owned and operated the Deerfield Store for more than four decades. Years after its closure, Mike shared happy memories of the popular stop with South Dakota Magazine.



“Local people and the visitors, the fishermen and hunters, would just show up and everybody would have a few drinks and have a good time,” he was quoted in the article.

A rancher and avid outdoorsman, Mike Sawyer remained in the Deerfield community until his death on August 27, 2018, at the age of 69. After his passing, he was described as a “beloved neighbor, friend and veteran” who would help anyone who needed a hand and was always thinking of giving back.

And give back he will – for years to come. Mike left an endowment with the Black Hills Area Community Foundation with the sole purpose of providing scholarships to graduates of Hill City High School. The multi-year award starts at \$1,000 for the first year of school and increases by \$500 each subsequent year, for a sum total of \$7,000 for those pursuing a four-year degree or \$2,500 for those pursuing a two-year degree.

Through the endowment, Mike’s legacy of helping others and giving back lives on through this lasting legacy from the last of the Deerfield Sawyers.

CREATING A LEGACY FUND IS A GREAT WAY TO HAVE A LASTING IMPACT ON THE PEOPLE AND ORGANIZATIONS YOU CARE ABOUT MOST.

A legacy gift through a will, a trust, a retirement account, property or a life insurance policy are becoming more popular as an effective way to leave an ongoing charitable gift while lessening the tax burden on your heirs.

A charitable legacy is an instruction written in a will or a trust that directs a gift to be made to a qualified charitable organization at the end of your life. Gifting to the Black Hills Area Community

Foundation through your will allows you to identify organizations and areas of interest that you would like to impact forever. Your legacy agreement with us can be modified at any time by you and then by your successors to direct your contributions without having to revise your will.

LEGACY FUNDS CAN BE CREATED IN SEVERAL WAYS:

- a percentage of your estate
- a specific asset (ranch, home, stock, etc.)
- a specific dollar amount
- an IRA account
- an insurance policy

2018 SCHOLARSHIP AWARDS

Amanda Hoffmann-Smith Memorial Scholarship - Award: \$2,000

Sarah Carlson

Arete Morsching Scholarship in memory of Kevin J. Morsching - St. Thomas More Awards: two \$1,500

Jake Bohnenkamp | Brigit Blote

Arete Morsching Scholarship in memory of Kevin J. Morsching - Post 22 Award: \$1,000

Jace Caldwell

Hunter J. Lewis Memorial Scholarship Award: \$1,000

Grace McDonald

Rapid City Chamber - Workforce Development Scholarship Awards: up to \$2,000

Stacy Reynolds | Devin Hansen | Kara Kveene | Kristina Giesey | Lana Nielsen | Sean Miller | Tyler Kleinsasser

The Walt Award - Scholarship Award: \$1,000

Joseph Gibson

Harold & George "Elbert" Newton Memorial Music Scholarship Award: \$2,000

Carter Thorman

Sarah Stevens Scholarship Award: \$500

Abby McCollar

Black Hills Chapter - South Dakota Engineering Society Scholarship Award: \$2,000

Tyler Kleinsasser

Patterson Scholarship - Awards: two \$2,500

Eli Mines | Reese Kelley

2018 ENDOWED ORGANIZATION FUNDS

Big Brothers Big Sisters (2006)
Big Brothers Big Sisters Operations (2017)
Black Hills Area Habitat for Humanity (2016)
Black Hills Community Theatre (2017)
Black Hills Raptor Center (2016)
Black Hills Works Foundation (2016)
Boy Scouts of America Black Hills Area Council (2018)
Canyon Lake Activities Center (2016)
Central States Fair Foundation (2016)
Chamber Music Festival (2011)
Chapel in the Hills (2009)
Children's Home Foundation (2007)
Children's Home Society Advocacy Center (2017)
Dakota Choral Union (2010)
Diabetes, Inc. (2010)
Fall River County Historical Society (2008)
Feeding South Dakota (2012)
Friends of the Rapid City Public Library (2018)
Friends of South Dakota Public Broadcasting (2007)
Front Porch Coalition (2011)
Girl Scouts Dakota Horizons (2010)
Historic Homestake Opera House (2012)
HOPE Center (2015)
Humane Society of the Black Hills (2010)
Izaak Walton League, Rapid City Chapter (2017)
Landon Fund for Black Hills Playhouse (2016)
Lifeways (2013)
Love INC. (2016)

Make-A-Wish South Dakota (2016)
Mammoth Site of Hot Springs (2008)
National American University Foundation (2016)
Pennington County 4-H Leader's Association (2018)
Rapid City Arts Council (2009)
Rapid City Arts Council Advanced Art (2017)
Rapid City Arts Council Art Acquisition (2017)
Rapid City Arts Council Arts Education (2017)
Rapid City Arts Council Arts Tuition (2017)
Rapid City Arts Council Performing Arts (2017)
Rapid City Arts Council Thurston Family (2017)
Rapid City Library Foundation (2007)
Rapid City Parks (2018)
Re-Member (2015)
Rural America Initiatives (2016)
South Dakota Humanities Council (2016)
St. Francis Foundation (2012)
The Storehouse (2017)
Working Against Violence, Inc. (WAVI) (2007)
Western Dakota Tech - Associated General Contractors of SD Building Chapter Scholarship (2017)
Western Dakota Tech Foundation (2007)
Western Dakota Tech - Gary Solaas Memorial Scholarship
Western Dakota Tech - Ryan McCandless Memorial Scholarship
Western Dakota Tech - Sigman Scholarship
Western Dakota Tech - William & Lois Pierce Scholarship
Wellspring, Inc. (Wellfully) (2008)
Western Resources for Independent Living (2008)
Youth & Family Services (2006)

* Includes both Donor Designated Endowments and Agency Endowments

YOUR VISION. OUR MISSION.

The Black Hills Area Community Foundation provides a way for individual donors or families to give to specific charities or causes. Just tell us what you care about and we will help create a plan tailored for you.



GIVE NOW

Start a charitable fund today with \$10,000 using cash, securities or other assets for immediate tax savings.

GIVE LATER

Make a gift to charities or your charitable field of interest, in your will.

Here is how Black Hills Area Community Foundation can help

- Create an agreement that spells out the details of your donation including which causes you'd like to support.
- Your fund is invested to grow over time. Our historic average rate of return is 7.98%.
- Receive annual earnings from your fund and make grants to the charities of your choice.

Funds for Nonprofits

Designated Funds

Started by a donor for a specific nonprofit of their choice for whatever purpose the donor chooses. These funds can be named in the honor or memory of a loved one or could be anonymous. The nonprofit receives a grant once per year from the fund in perpetuity.

Agency Endowments

Established by a nonprofit with its own money from savings or donations.

Funds for Active Donors

Donors who start these funds make grants to their favorite local nonprofits, schools or parks. Staff provides the administrative work, much like a private foundation.

Funds for Community

Anyone can donate any amount to help grow these community impact funds. Grant applications are accepted by the staff and reviewed by community volunteers who decide on funding. Grant criteria changes as community needs shift.

SUPPORT THE CHARITABLE CAUSES YOU CARE ABOUT WHEN AND HOW YOU WANT.

GIVE NOW

Receive immediate tax savings through gifts of cash, stock, real estate and a variety of other assets.

Decide over time where to give with a Donor Advised Fund; a great alternative to a private foundation.

Make gifts to a specific charity year after year by creating a Designated Fund, a great alternative to a lump sum donation that helps the organization's long-term sustainability.

Support nonprofits working in a specific area of interest. Make a tax deductible gift to one of our Black Hills Community Funds - Arts & Culture, Education, Environment, Neighbors in Need and Youth.

GIVE LATER

Make a **charitable gift** through your **will** that creates a meaningful **legacy** for you, your family and your community.

Support specific charities or charitable causes in your will by creating a fund agreement while you are still alive. The Black Hills Area Community Foundation will ensure that all future grants go to the cause or causes that fulfill your original charitable intent.


Reduce the tax liability of your estate by making gifts of appreciated stock, land, retirement accounts, and life insurance.

WHAT'S NEXT ?

- Talk with your attorney, financial advisor, or accountant about your charitable, financial and personal goals and ask what you might do today to ensure that they are met.
- Visit our community foundation's website for more information on charitable giving options www.bhacf.org

Contact (or have your professional advisor contact) Liz Hamburg, Executive Director of the Black Hills Area Community Foundation, to discuss your charitable goals and answer any questions you may have about tax-friendly giving options. Liz@bhacf.org p# (605) 718-0112

The Black Hills Area Community Foundation provides philanthropic leadership to build community endowments to invest in people and solutions that positively impact the Black Hills area.



GRANTS & SCHOLARSHIPS
FIELD OF INTEREST FUNDS
DONOR ADVISED FUNDS
FISCAL SPONSORSHIPS
LEGACY GIFTING
AGENCY FUNDS
ENDOWMENTS

Connecting people who care, to causes that matter.
www.bhacf.org



803 St. Joseph Street,
Rapid City, SD 57701
605-718-0112



YOUR DONATION HELPS TO
IMPROVE LIFE
IN THE BLACK HILLS