



ATTORNEYS

Whether your client wants to support charitable causes while they are alive, or leave a legacy after they are gone, the Community Foundation can help you provide tailored options that will satisfy their personal, financial, and charitable goals. Community Foundation staff can work directly with your client or in partnership with you to establish a charitable fund or a planned gift.

Is your client writing their will? Are there charitable causes they care deeply about? Would they like to involve their heirs in leaving a charitable legacy? The Community Foundation can help you provide your clients with the answers they need. Whether they are considering a bequest to a specific nonprofit or are interested in providing for the financial needs of a loved one while achieving their philanthropic dreams, we can help.

INDIVIDUAL & FAMILY CLIENTS

How do I start a conversation with my client about charitable giving?

- Ask your client “What do you want to accomplish with your wealth?”
- Determine if your client might be open to a conversation about philanthropy.
 - Do they have a history of giving to multiple charities and/or local nonprofits?
 - Have they mentioned their interest in starting a Private Foundation? [Comparing Approaches to Giving.](#)
 - Are they creating or re-writing a will? [Sample Bequest Language](#)
 - Do they have assets that will be subject to probate upon their death?
 - Are they are getting ready to sell a business or will they experience another significant “tax event”?
 - Do they want to involve their children or grandchildren in philanthropy?

LEAVE A LEGACY

[How to Create a Legacy](#)

Free Resources

Free Resources can help you determine:

- When does [using the Black Hills Area Community Foundation](#) make sense for my client?
- What are charitable options for my **business clients**?
- Why might a BHACF fund be a better option to a **private foundation**?
- Types of gifts:
 - Using **non-cash assets** to fund a gift
 - Charitable gifts that **pay income**



- Charitable gifts that **protect assets**
- [Types of funds](#)

- [Brochure for Professional Advisors](#)
- [Handout for your Clients](#)

*Disclaimer: The tax, financial, and legal requirements for charitable gifts vary and are often specific to individual circumstances. Please refer your client to certified advisors with specific legal, tax or financial gifts.

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For more information or questions please contact Liz Hamburg, Executive Director of the Black Hills Area Community Foundation, at 605-718-0112 or Liz@bhacf.org